

# Harsh Chauhan

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*Chartered Accountant and valuation specialist with top 5% All-India CA results and a creative storyteller behind the lens. Combines quantitative mastery and strategic insight with a passion for photography, travel, and uplifting teams through empathy, collaboration, and solution-focused leadership.*

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## EDUCATION & CERTIFICATIONS

### The Institute of Chartered Accountants of India – Chartered Accountant

2017 – 2023 | *Cleared All Levels on First Attempt (Top 5% applicants)*

- **Courses:** Financial Reporting, Strategic Cost Management, Quantitative Techniques & Risk Analysis.

### Sri Guru Gobind Singh College of Commerce, Delhi University – B.Com

2018 – 2021 | *CGPA: 3.73/4*

- **Courses:** Advanced Financial Management, Business Mathematics, Statistics, Corporate Law.

### Certifications

- **Financial Modeling & Valuation** (Investment Banking Institute)
- **Bloomberg Terminal Proficiency** (Ongoing drills)

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## PROFESSIONAL EXPERIENCE

### PwC India – Deals Advisory, Valuation Services – Associate

May 2024 – Present | Gurugram, India

- Led financial modeling and valuation for **30+ M&A deals (\$2M–\$15M)** across FMCG, pharma, automotive, and energy sectors, shaping strategic outcomes.
- Built DCF, market multiples, and PPA models fully compliant with Ind AS 103 and IFRS, enabling seamless regulatory review for all transactions.
- Enhanced client value by securing a **\$3M increase** in diagnostics company sale price via synergy-driven analysis.
- Achieved a **90%+ audit acceptance rate** and independently generated \$20K in client advisory revenue.
- Mentored **10+ analysts** during team expansion, streamlining onboarding and boosting **team productivity by 20%**.

### Mohinder Puri & Co. – Investment Banking Advisory – Articled Assistant

Feb 2023 – Apr 2024 | New Delhi, India

- Supported valuation modeling and buyer profiling for **15+ mid-market** M&A transactions, driving informed deal negotiations and strategic insights.
- Conducted **300+ data-point surveys** and field visits for feasibility studies, applying BCG Matrix and Porter's Five Forces to guide investment decisions.
- Delivered WACC calculations and competitive benchmarking analyses using Bloomberg, EMIS, and Capital IQ for specialized industry sectors.
- Collaborated with deal teams to prepare detailed pitch books and financial reports that enhanced client presentations and deal closure rates.
- Streamlined data collection and analysis processes, improving research accuracy and **turnaround time by 25%**.

### KPMG India (BSR & Co. LLP) – Audit Staff Accountant

May 2021 – Jan 2023 | New Delhi, India

- Audited financial statements of listed and PE-backed companies in fintech, power, and mining sectors under Ind AS, IFRS, and US GAAP, ensuring regulatory compliance.
- Redesigned risk-based testing strategies, increasing audit engagement profitability from **25% to 50%** while maintaining high quality and accuracy.
- Evaluated and strengthened internal controls, ensuring SOX and statutory compliance to mitigate client risk and improve governance.

- Led audit planning, execution, and completion for multiple engagements, improving team coordination and timely delivery of audit findings.
- Provided coaching to junior staff, enhancing team proficiency and supporting continuous learning within fast-paced audit projects.

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## NGO AND SOCIAL SERVICE

### Dumdum Nakshatra NGO - **Team Lead** – Operations & Finance

2019 - Present

- Spearheaded fundraising campaigns and community drives, mobilizing donors and volunteers while ensuring 100% financial transparency and accountability.
- Promoted from Volunteer to Team Lead – Operations & Finance, overseeing end-to-end project execution, logistics, and resource management.
- Designed and launched financial literacy workshops for underserved students, simplifying finance concepts and enhancing real-world application.
- Conducted educational sessions in English and other subjects, empowering 50+ students with critical academic and communication skills.
- Recognized as a core member shaping the NGO's growth strategy, combining operational rigor with innovative approaches to maximize social impact.

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## LEADERSHIP AND EXTRACURRICULARS

- President, Invictus (Film & Photography Society), Delhi University – Led a **30 membered team** and organized a 500-student festival.
- **Wildlife Photographer** – Documented cheetah behavior in Kenya; published work in campus exhibitions.
- Mathematics **Volunteer Teacher, Fabindia School** – Led classroom instruction for underserved students.
- Led **debate competitions** at interschool and intercollege level, whilst actively contributing to the debate society.
- Acted as a **Creative Advisor to LemonTart Social**, where I shaped client-pitch strategies and energized social media campaigns through idea-driven brainstorming.
- Actively organized and led volunteer drives - **food, sheltering and awareness**, impacting hundreds in Delhi NCR region during COVID-19 wave.

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## SKILLS

- **Quantitative Analysis** – Financial Modeling, Valuation - DCF, Market Multiples, PPA, Sensitivity Analysis, Scenario Planning, Quantitative Risk Assessment, Forecasting, Budgeting, Business Case Analysis
- **Finance and Strategy** – M&A Advisory, Deal Structuring Support, Strategic Financial Planning, Corporate Development, Business Model Evaluation, Capital Structure Optimization, Competitive Benchmarking
- **Accounting and Regulations** – IFRS, Ind AS, Indian Tax Rules, FEMA, SOX Compliance, Financial Analysis
- **Technical Tools** – Microsoft Excel (Advanced), Bloomberg Terminal, Capital IQ, EMIS, Power BI, Tableau
- **Business Frameworks** – Porter Five Forces, BCG Matrix, Product Lifecycle Analysis, Value Chain Analysis
- **Communication and Leadership** – Client Advisory, Stakeholder Engagement, Cross-Functional Collaboration, Team Mentorship, Executive Presentation Development
- **Intellectual** - Analytical Thinking, Research and Data Analysis, Strategic Planning, Creativity and Innovation, Attention to Detail, Decision Making, Quantitative Analysis, Complex Problem Decomposition, Systems Thinking

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## REFERENCES

1. **William Nanda Bissel** | *Managing Director, FabIndia Limited* | [mndo@fabindia.net](mailto:mndo@fabindia.net) | Personal Mentor
2. **Dick Celeste** | *Ex-Governor - Ohio, USA* | [dkceleste@gmail.com](mailto:dkceleste@gmail.com) | Mentor
3. **Manoj Jaiswal** | *Partner, Premji Invest Fund* | [Manoj@premjiinvest.com](mailto:Manoj@premjiinvest.com) | CA Mentor